

Burn & Learn

May 16-17, 2023 • Kalahari Resort & Convention Center • Sandusky, OH

TUESDAY, MAY 16

10 am-5:30 pm – Technical Workshop

Napoleon Gas Hands-On Training

Ron Koosmann, Napoleon

10 am-2 pm – Business Workshop

Everything You Know You Should Be Doing As The Sales Leader, But Don't Want To Do

Tim Rethlake, Hearth & Home Technologies

2:15 pm-4:15 pm – Business Workshop

Electrification Legislation & How the U.S. is Not Prepared to Switch to All Electric

Jason Hayes, Mackinac Center for Public Policy

4:30 pm-5:30 pm – Business Workshop

Electric Fireplaces 101: What They Do, How They Do It, and How Easy They Are to Sell

Canned Heat

6 pm-9 pm – Tailgate BBQ & Product Auction

Grab your favorite sports jersey and join us for a delicious dinner prepared by our sponsors during our annual Tailgate BBQ event. Preview the top grills in action, view the latest products in our outdoor burn area, and bid on fabulous products generously donated by our sponsors.

WEDNESDAY, MAY 17

8 am-10 am – Breakfast Presentation

MSPBA, HPBA, and Government Affairs Update

8:30 am-3:30 pm – NFI Review

NFI Core Knowledge & Gas Review Course

Amie Ryan, HPB Education Foundation

8:30 am-3:30 pm – Technical Workshop

Napoleon Gas Hands-On Training

Ron Koosmann, Napoleon (Repeat of Tuesday's Training)

10 am-12 pm – Business Workshop

Evaluating Your Business. Are You Setup for Success?

Cogent Analytics



Napoleon Gas Hands-On Training

Our most popular event each year is our manufacturer hands-on training, which will be presented by **Napoleon** this May. Attendees will receive an overview of the DEXEN and SIT Electronic Ignition Systems currently used in all Napoleon Hearth Products and learn troubleshooting tactics for use in the field. Eliminate costly service callbacks by equipping your installers and service personnel with the knowledge and practice needed to assure fast, efficient, and accurate diagnosis. *Space is limited, so reserve your seat today.*

Online Registration and all session descriptions available at <https://midstateshpba.org/burn-learn/>

Details available online at
midstateshpba.org/burn-learn

and our Annual Tailgate BBQ Event

NFI Core & Gas Certification

Today's Issues

Business Sessions Tackling

Hands-On Gas Fireplace Training

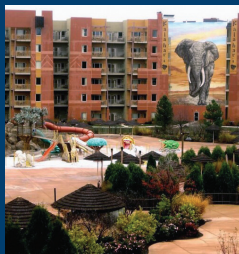
DON'T MISS...

An interactive, hands-on
training and networking event
for Midstates HPBA members

May 16-17, 2023

Burn & Learn

Midstates HPBA
Hearth, Patio & Barbecue Association
6209 Mid Rivers Mall Dr. #184
St. Charles, MO 63304



HOST HOTEL:

Kalahari Resort & Convention Center
7000 Kalahari Dr
Sandusky, OH 44870

HOTEL

ACCOMMODATIONS:

Attendees will be responsible for reserving their own hotel rooms at the Kalahari Resort for Burn & Learn 2023.

Rooms at the Kalahari have been discounted to **\$129 per night, plus tax and fees** if reserved prior to April 14.

To reserve a room at the Kalahari:

Online:

<https://book.passkey.com/e/50459592>

By Phone:

Call (877) 525-2427 and let them know you are with the MidStates HPBA Burn & Learn event.

If you should have any issues reserving your room, please call our office at (314) 400-2116.

Cut-off date for hotel reservations is Monday, April 14. After April 14, MSHPBA and the Kalahari cannot guarantee the discounted room rate.

Space is limited so make your reservations TODAY!

REGISTRATION FORM

Burn & Learn

May 16-17, 2023 • Kalahari Resort & Convention Center • Sandusky, OH

Company _____

Address _____

City _____ State _____ Zip _____

Email _____

Phone _____ Fax _____

MEETING ATTENDEES (please check all that apply for each registrant)

1. _____ Business Sessions Gas Training NFI Tailgate BBQ Breakfast
2. _____ Business Sessions Gas Training NFI Tailgate BBQ Breakfast
3. _____ Business Sessions Gas Training NFI Tailgate BBQ Breakfast
4. _____ Business Sessions Gas Training NFI Tailgate BBQ Breakfast

REGISTRATION FEES

Category	Fees	# Attending	(x) Amount
Meeting Registration <i>For hands-on training and/or business education sessions.</i>	\$95	_____	_____
NFI Certification – Core Knowledge & Gas Review Course Only – Member Rate <i>For NFI Core & Gas manual and review course only.</i>	\$140	_____	_____
NFI Certification – Core Knowledge & Gas Review Course & Exams – Member Rate <i>For NFI manuals, exams and review course. Exams to be taken online at a date of your choice.</i>	\$450	_____	_____
NFI Certification – Core Knowledge & Gas Review Course & Exams – Non-Member Rate <i>For NFI manuals, exams and review course. Exams to be taken online at a date of your choice.</i>	\$640	_____	_____

TOTAL \$ _____

MEETING REGISTRATION FEES includes all business education sessions and/or gas hands-on training, Tailgate BBQ and Wednesday's breakfast sessions. This fee does NOT include the hotel room or the NFI certification.

NFI REGISTRATION FEES includes NFI core knowledge and gas manuals and exams (if purchased), online and in-person review courses, and box lunch on Wednesday. All NFI exams are available online only and can be taken at the time of your choice. If you are currently NFI or CSIA certified, please call the office at (314) 400-2116 for additional discount information.

MEETING CANCELLATION POLICY: Refunds canceled before May 9 will be refunded less a 20% processing fee. No refunds will be issued after May 9.

PAYMENT OPTIONS

- Visa MasterCard Discover AMEX Check (Payable to MSHPBA)

Credit Card # _____ Amount \$ _____

Name (as it appears on card) _____ Exp. Date ____ / ____ CSC Code _____

Billing Address (if different from above) _____

PLEASE RETURN THIS FORM TO:

✉ Mail: MSHPBA Conference Headquarters, 6209 Mid Rivers Mall Drive, #184, St. Charles, MO 63304

✉ Email: egeil@midstateshpba.org 📠 Fax: (314) 387-9237 📞 Phone: (314) 400-2116